

## 5 Tech Startups to Watch in Durham, N.C.

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### The old tobacco town is smoking with tech.

The old tobacco town of Durham is ablaze with tech know-how, home to companies large (IBM [IBM 1.55%](#) , EMC [EMC 0.04%](#) ) and small. Many are part of American Underground, a community by the former campus of the - American Tobacco Co. Here are five to watch.

#### 1. CloudFactory

Cloud-based software and 3,000 workers in Kenya and Nepal power [this service](#), aimed at on-demand tasks, such as video captioning for ESPN and image tagging for Microsoft [MSFT 1.96%](#) .

#### 2. CrowdTunes

[The app](#), which allows a venue's patrons to bid on the music they want to hear, has partnered with bars, universities, and even Applebee's. Instead of \$1 jukebox plays, bids go as high as \$24—and users can “nuke” unwanted songs by paying five times a song's current value.

*For more on startups, watch this Fortune video:*

#### 3. ShoeBoxed

[This service](#) combines a human team and automated optical-character-recognition technology to digitize business cards and receipts for more than 1 million people. Its QuickBooks- and Evernote-ready output is intended to streamline expense reports, tax returns, and other back-office mundanities.

#### 4. SoloPro

Founded last year, this [no-commission real estate service](#) raised \$1.6 million from investors (such as home-

improvement giant Lowe's) [LOW](#) 2.01% to unbundle the home-buying process into à la carte options. A 3% rebate on the purchase (for buyers) and flat fees for typically unpaid tasks (for agents) keep everyone happy.

## **5. First**

Billed as “predictive intel for real estate,” [this startup](#) crunches 370 data points (your kids' age, the car you own, your income) to message you, with a 74% success rate, at the moment you are statistically most likely to seek your first home.

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